

Message Text

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PAGE 01 TEHRAN 03672 181158Z
ACTION NEA-10

INFO OCT-01 ISO-00 EB-08 /019 W
-----056380 190313Z /63
R 181013Z APR 78
FM AMEMBASSY TEHRAN
TO USDOC WASHDC
INFO SECSTATE WASHDC 7900

UNCLAS TEHRAN 3672

E.O. 11652: N/A
TAGS: BBSR IR
SUBJ: WTDR:FTI: DIPLOMAT CO LTD

REF: 77 USDOC 22453

1. IRAN
OFFICE USE 2. 507 3. 4. 01
5. DIPLOMAT CO LTD
6. RAZI AVE, BLDG NO 16, ROOM
7. TEHRAN
8. CONTACT MR SAEED ELIHU
9. TITLE MANAGING DIRECTOR
OTHER OFFICIALS ARE MR ABNER ELIHU
10. PHONE 669063 11. TELEX NA
12. CABLE CODIPLOMAT TN
13. ESTABL 1974 14. EMPL 4 15. SIZE SMALL
16. REPUTATION GOOD 17. RPT DATE 4/78
OFFICE USE 18. NA 19. NA 20. NA
21. NA 22. NA
23A. 38250 IMP DIST ELECTRONCI TEST EQUIPMENT
23B. 36620 IMP DIST ELECTRONIC CONTROL, DETECTION DEVICES
23C. 36130 IMP DIST SWITCHES, ELECTRIC POWER
24. FOREIGN SALES LOCAL ONLY
25. FINANCIAL REFS BANK MELLI IRAN, BANK TEHRAN, PAHALVI
26. TRADE REFS NA
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27. FOREIGN FIRMS REPRESENTED: HAZELTIN CORP IFF INDENTIFICATION DEVICES, GREWLAWN NY 1974; PERKIN-ELMER CORP OPTICAL INSTRUMENTS NORWALK, CONN 1974; DATE PRECISION INC WAKEFIELD, MASS DIGITAL MULTI METERS, 1976; ELECTONICS SPACE SYSTEMS CORP, CONCORD MASS RADUM, 1974.
28. POST EVALUATION: DIPLOMAT CO LTD IMPORTS AND DISTRIBUTES TO IMPERIAL IRANIAN ARMED FORCES ELECTRONIC

DEFENCE PRODUCTS FOR MILITARY AND AVIONIC PURPOSES AND TO
TECHNICAL UNIVERSITIES DIGITAL TEST INSTRUMENTS, MULTI
METERS AND OSCILLOSCOPES. FIRM ALSO IMPORTS AND DISTRI-
BUTES HIGH TENSION SWITCH GEARS FOR COMMERCIAL USE.
SUBJ: MAINLY IMPORTS FROM US AND CONDUCTS BUSINESS
ON COMMISSION BASIS, MR SAEED ELIHU, MANAGING DIRECTOR,
ESTABLISHED FIRM IN 1974 IN ASSOCIATION WITH HIS BROTHER
ABNER ELIHU AND IN PARTNERSHIP WITH MANSOUR GHODS.
RELIABLE LOCAL BANKING SOURCE REPORTS FIRM HAS REGISTERED
CAPITAL OF 500 THOUSAND RIALS WITH "FAIRLY GOOD" REPUTATION.
FIRM REPORTS ITS WORKING CAPITAL AT 10 MILLION RIALS. WHEN AN
EMBOFF CALLED ON FIRM, HE MET ONLY ABNER AND A
SECY IN THE OFFICE. ABNER SAID THEIR BUSINESS WAS SLOW
AND THEY THEREFORE HAVE ENTERED INTO BUILDING BUSINESS.
OWING TO SLIGHTLY QUALIFIED RATING OF BANK AND THE SLOW
BUSINESS ACTIVITIES OF FIRM. ITI IS RECOMMENDED THAT BUSINESS BE
CONDUCTED ON SECURED BASIS.
29. PREP AA RAZBAN APPR: DAVID E WESTLEY.
SULLIVAN

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NNN

Message Attributes

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SAS ID: 2926580
Secure: OPEN
Status: NATIVE
Subject: WTDR:FTI: DIPLOMAT CO LTD
TAGS: BBSR, IR
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